

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01999 180900Z

10

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W

----- 062607

R 180800Z MAR 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 3313

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1999

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P190

2. 02/09/76

3. J. PETER BECKER

4. 428 GERMANY

5. I,A,M,

6A --

6B WOLFGANG KEGLER

6C ALFRED TEVES, ABTEILUNG WPF-2

GUERICKESTRASSE 7

D-6000 FRANKFURT/MAIN-ROEDELHEIM

7. CABLES: TEVES FRANKFURTMAIN

TEL: 0611-7603-721

TELEX: 04-13548

8. --

9. 101

9A DIRECT SALE

10. 34528XX OTHER FORMED FASTENERS

3452811 AUTOMOTIVE

LIMITED LIABILITY COMPANY FOUNDED QOPYM ITT SUBSIDIARY

SINCE 1971. STAFF: 1400. ANNUAL SALES IN EXCESS OF DM

900 MILLION. EXTENSIVE SALES AND DISTRIBUTION NETWORK

IN WEST GERMANY, EEC, AND EFTA COUNTRIES. PRODUCT LINE

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FOR WHICH U.S. BUSINESS PROPOSALS ARE REQUIRED IS AUTOMOTIVE

BRAKES AND BOOSTERS. GERMAN COMPANY ENJOYS EXCELLENT
FINANCIAL AND BUSINESS REPUTATION. TOTAL VALUE OF ORDERS
ESTIMATED AT U.S. \$ 1 MILLION, UNDER THIS T.O.
PRIORITY HANDLING REQUESTED. THE ABOVE INDUSTRIAL PRODUCTS
ARE REQUIRED FOR SUBJECT COMPANY'S NEW U.S. MANUFACTURING
FACILITY IN THE STATE OF VIRGINIA. SUBJECT COMPANY WISHES
TO RECEIVE OFFERS WITH COMPLETE RANGE OF PRICES, PRODUCT
DESCRIPTIONS, FROM U.S. FIRMS FOR IMMEDIATE DELIVERY TO
SITE. EXCELLENT BUSINESS PROSPECT. LEHMANN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976FRANKF01999
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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From: FRANKFURT
Handling Restrictions: n/a
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Original Previous Classification: n/a
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Margaret P. Grafeld
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TAGS: BEXP, GE
To: STATE COM
Type: TE
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